

# Gianmarco De Santis

Department of Economics and Finance  
Luiss Guido Carli University

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## CURRENT POSITION

<b>Post-Doctoral Research Fellow</b> <i>Luiss Guido Carli University, Department of Economics and Finance</i>	Rome, Italy since 2025
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## EDUCATION

• <b>Ph.D. in Economics</b> <i>Sapienza University of Rome, Department of Economics and law</i>	Rome, Italy 2024
• <b>Master's Degree in Economics and Finance</b> <i>Luiss Guido Carli University, Faculty of Economics</i>	Rome, Italy 2019
• <b>Bachelor's Degree in Economics and management</b> <i>European university of Rome, Faculty of Economics</i>	Rome, Italy 2015

## PUBLICATIONS

- Conte, A., De Santis, G., Hey, J.D., Soraperra, I. (2024). *The Determinants of Decision Time in an Ambiguous Context*. JOURNAL OF RISK AND UNCERTAINTY, 67, 271–297. [link]
- Conte, A., De Santis, G., Melissari, G., Paiardini, P., Temperini, J. (2025). *Chronicles of Choice: Survey Insights into Intertemporal Preferences*. JOURNAL OF BEHAVIORAL ECONOMICS FOR POLICY, 8(S2), 18-27. [link]

## WORKING PAPERS

- **Climate Change and Risk Attitude: An Empirical Study on the Role of Emotions and Knowledge in Shaping Preferences**  
coauthors: Anna Conte and Luca Delle Foglie
- **Green is the New Black: Bridging Climate Awareness and Sustainable Investing**  
coauthors: Anna Conte and Paola Paiardini
- **Grasp All, Lose All: Information Overload under Ambiguity**  
coauthors: Fabrizio Botti, Anna Conte, Elena Fabrizi and Paola Paiardini
- **Lying in recommendations**  
coauthors: Daniela Di Cagno and Werner Güth

## TEACHING

• <b>Microeconomics and Macroeconomics - UG</b> <i>TA, Luiss Guido Carli University</i>	2025
• <b>Economics of Risk - UG</b> <i>TA, Sapienza University of Rome</i>	2023
• <b>Principles of Economics - UG</b> <i>TA, Sapienza University of Rome</i>	2022
• <b>Applied Economics - PG</b> <i>TA, Sapienza University of Rome</i>	2021
• <b>Principles of Economics - UG</b> <i>TA, Sapienza University of Rome</i>	2021

## VISITING POSITIONS

• <b>Max Planck Institute of Economics</b> <i>Research on Collective Goods group</i>	Bonn, Germany 2023
• <b>University of Chicago</b> <i>Center for Spatial Data Science</i>	Chicago, USA 2022

## WORKSHOPS AND CONFERENCES

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| • 13th BEEN Workshop, University of Bologna  | 2025 |
| • Decision-making under Uncertainty through Financial Literacy and Emotions, Sapienza University of Rome | 2025 |
| • 12th BEEN Workshop, University of Turin  | 2024 |
| • BUE-EBEL International Meeting in Behavioural and Experimental Economics, British University in Egypt  | 2024 |
| • 11th BEEN Workshop, University of Bologna  | 2024 |
| • Behavioral Environmental Economics Workshop, SLU – Swedish University of Agricultural Sciences         | 2022 |
| • 8th BEEN Workshop, Luiss Guido Carli University  | 2022 |
| • CIMEO Workshop in Experimental Economics, Sapienza University of Rome                                  | 2022 |
| • Ventotene Workshop in Macroeconomics, Sapienza University of Rome                                      | 2022 |
| • Behavioral Macro and Complexity, Tinbergen Institute   | 2021 |

## CONFERENCE ORGANIZATION

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| • Workshop on Understanding Decision-making under Uncertainty through Financial Literacy and Emotions | 2025 |
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## REFEREEING

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- PSL Quarterly Review

## GRANTS AND HONORS

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| • <b>Fondi di Avvio alla Ricerca</b><br><i>Ministero dell'Università e della Ricerca</i>   | 2023 |
| • <b>Bando 2022 Mobilità Internazionale PhD (PhD Travel Grant)</b><br><i>Sapienza University of Rome</i>                           | 2022 |
| • <b>Programma Operativo Nazionale Ricerca e Innovazione (PON Scholarship)</b><br><i>Ministero dell'Università e della Ricerca</i> | 2021 |
| • <b>Full Doctoral Scholarship</b><br><i>Sapienza University of Rome</i>   | 2020 |

## SKILLS SUMMARY

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**Languages:** Italian-native proficiency, English-full professional proficiency, Spanish-beginner  
**Software:** Stata, Matlab, Dynare, L<sup>A</sup>T<sub>E</sub>X, z-Tree, Bloomberg terminal, Thomson Reuters Refinitiv Eikon  
**Soft Skills:** Teamwork, Leadership, Problem solving, Writing, Public speaking, Time management